# REPORT

TO:

Administration Committee

Regional Council

FROM:

Heather Copp, CFO (213) 236-1804

Email: copp@scag.ca.gov

**SUBJECT:** 

Approval of Contracts Over \$25,000

DATE:

November 10, 2004

**EXECUTIVE DIRECTOR'S APPROVAL** 

RECOMMENDED ACTION:

**Approve Contracts** 

#### **SUMMARY:**

• The following consultant contracts are recommended for approval:

BlueStar Solutions NTE \$209,400.00

(Now known as Application Management Services, a division of ACS)

Digital Mapping, Inc. NTE \$ 56,000.00

The National Indian Justice Center NTE \$ 40,000.00

#### **FISCAL IMPACT:**

The Work Element is listed on the detail page for each contract. Included is the Work Element and category of funding, for example FHWA, FTA, indirect.

\* If a member believes or has a reason to believe that he or she has a financial interest in any of the firms listed on this Report, the member should consult with SCAG legal counsel.

RC/ADMIN Agenda 12/2/2004 PC DOC#105068



# **CONSULTANT CONTRACT**

Consultant: BlueStar Solutions, now known as Application Management

Services, a Division of Affiliated Computer Services, Inc. (ACS)

**Scope:** The vendor will serve as an Application Service Provider (ASP),

hosting and supporting SCAG's SAP hardware and software.

Contract Amount: Total not to exceed \$628,200

BlueStar Solutions \$628,200

Note: Total amount is based on a monthly service fee of  $\$17,450 \times 12 \text{ months} = \$209,400 \times 3 \text{ years} = \$628,200.$ 

Contract Period: April 1, 2005 through March 30, 2006. Option to renew for two

additional one-year periods.

Work Element: 05-840.SCGS90 .... \$52,350 (Funding source: IT/Operations -

Indirect Overhead)

06-840.SCGS90 ..\$157,050 (Funding source: IT/Operations -

Indirect Overhead

**Request for Proposal:** SCAG staff mailed postcards to 54 pre-qualified firms on

SCAG's bidders list to notify them of the release of RFP No. 05-

025. The RFP was also posted on SCAG's web site. The following four proposals were received in response to the

solicitation:

EA Consulting (no subcontractors) \$199,716
BlueStar Solutions (no subcontractors) \$209,400
Corio (no subcontractors) \$210,000
LatCapital (two subcontractors) \$210,000

**Selection Process:** The Proposal Review Committee (PRC) evaluated all four

proposals in accordance with the criteria set forth in the RFP, and the selection process was conducted in a manner consistent with all applicable Federal and State contracting regulations.

Interviews were held with all four offerors.

The PRC was comprised of the following individuals:

Ludlow Brown, Senior Administrative Assistant, SCAG; Alan McMillen, Associate CIO, County of Los Angeles;

Javier Minjares, Senior Regional Planner, SCAG;

ADMIN/RC Agenda 12/2/03 PC DOCS 104919 Rina Pangindian, Senior Database Analyst, SCAG; Victor M.J. Ryden, Acting Manager of Operations, SCAG; David Sosa, Branch Chief - Office of Regional Planning, Caltrans District 7.

### **Basis for Selection**

The Proposal Review Committee (PRC) received four very competitively priced proposals. BlueStar Solutions was selected as the preferred vendor. BlueStar Solutions is our current vendor and they have performed extremely well. In addition to their past performance, they have a Class A hosting facility with 24x7 monitoring and full equipment redundancy. They are one of five sites in the US that are SAP Certified Hosting Partners. They also provide customer service 24x7.

# **CONSULTANT CONTRACT**

Consultant: Digital Mapping, Inc.

Scope: The Consultant will produce a set of digital ortho photographs

for the County of Imperial that will be used by SCAG in the development of an existing land use database. The aerial

imagery will also be used for other planning related activities by SCAG and other stakeholders. We intend to disseminate a copy of the database to other interested public agencies within the

region.

Contract Amount: Total not to exceed \$56,000

Digital Mapping, Inc. (prime) \$56,000

Contract Period: January 1, 2005 through June 30, 2005

Work Element: 05-040.SCGC2 - \$100,000 (Funding sources: FTA and TDA)

**Request for Proposal:** SCAG staff mailed postcards to 135 pre-qualified firms on

SCAG's bidders list to notify them of the release of RFP No. 05-041. The RFP was also posted on SCAG's web site. The following proposal was received in response to the solicitation:

Digital Mapping, Inc. \$56,000

**Selection Process:** The Proposal Review Committee (PRC) evaluated the proposal

in accordance with the criteria set forth in the RFP, and the selection process was conducted in a manner consistent with all applicable Federal and State contracting regulations. Interviews

were held with all offerors.

The PRC was comprised of the following individuals:

Falan Guan, Program Manager, LA County MTA

Michael Dean, Sr. Transportation Planner, Caltrans Dist. 7

James Jacob, Lead Programmer Analyst, SCAG

Richard Mader, Lead GIS Analyst, SCAG

Javier Minjares, Senior Regional Planner, SCAG

### **Basis for Selection:**

The PRC recommends Digital Mapping, Inc. for the contract award because of their ability to complete the project on time and within budget. Digital Mapping, Inc. owns their own planes which gives them the flexibility to fulfill the requirements outlined in the project scope of work. They have successfully completed numerous similar projects, had impressive responses to the questions posed during the interview, and an excellent past performance record.

### **CONSULTANT CONTRACT**

Consultant: National Indian Justice Center (NIJC)

Scope: NIJC will provide subregional liaison services to Tribal

Governments in the SCAG Region.

Contract Amount: Total not to exceed \$40,000

National Indian Justice Center \$40,000

Contract Period: One year from the date of the Notice to Proceed

(Current estimate December 2004 through December 2005)

Option to renew for one additional one-year period.

Work Element: 05-810.SCGS90 \$40,000 Funding source: Indirect Overhead

Request for Proposal: SCAG staff mailed postcards to 108 firms to provide notification

of the release of RFP No. 05-046. The RFP was posted on SCAG's web site and on various Native American web sites plus other government agency web sites. The following three

proposals were received in response to the solicitation:

NIJC(no subcontractors) \$40,000 Barbara Burke Consultant (no subcontractors) \$40,000 NATP, LLC (no subcontractors) \$38,375

Selection Process: The Proposal Review Committee (PRC) evaluated all three

proposals in accordance with the criteria set forth in the RFP, and the selection process was conducted in a manner consistent with all applicable Federal and State contracting regulations.

Interviews were held with all three offerors.

The PRC was comprised of the following individuals:

Justine Block, Deputy Legal Counsel, SCAG

Tom Davis, Chief Planning Officer, Agua Caliente Band of

Cahuilla Indians

Don Kopulsky, Senior Transportation Planner, Caltrans District 08 Jerry Paresa, Director of Operations, San Manuel Band of Mission

**Indians** 

Catherine McMillan, Director Intergovernmental Affairs,

Coachella Valley Association of Governments

Don Rhodes, Manager, Government Affairs, SCAG

Arnold San Miguel, Senior Government Affairs Analyst, SCAG

#### **Basis for Selection**

The Proposal Review Committee (PRC) unanimously selected the National Indian Justice Center (NIJC) to provide subregional liaison services to Tribal Governments in the SCAG Region. NIJC was selected for a number of reasons: their superior credentials, experience, knowledge and contacts with Tribal Governments. NIJC demonstrated that they have an excellent grasp of state and federal legislation and statutes, much more so than the other firms They also demonstrated superior knowledge and experience in relation to facilitating, preparing and strategically being able to assist SCAG in communicating with Tribal Governments. NIJC demonstrated that they have an excellent understanding of SCAG's roles and responsibilities, such that they will be able to communicate the correct information about SCAG to Tribal Governments than the other firms interviewed. The key NIJC staff assigned to this contract has over 35 years of combined experience, solely focused in working with Tribal Governments, which far surpasses the experience of the other firms. uniquely possess all the attributes necessary (understanding the law, understanding how to communicate with Tribal Governments, and the ability to prepare agreements) to accomplish SCAG's goals regarding Tribal Governments.